

Detailed information of sales evolution – Region and markets

Region	Sales in Mio. CHF		Variance to PY (in CHF)		Variance to PY (curr.adj.)	
	FY 2009	Q4 2009	FY 2009	Q4 2009	FY 2009	Q4 2009
Geberit Group	2'181.2	501.2	-11.2%	1.3%	-6.5%	3.0%
Europe	2'005.8	457.9	-11.0%	2.8%	-6.0%	4.0%
America	79.5	18.0	-14.7%	-21.7%	-15.1%	-11.3%
Far East / Pacific	49.6	14.4	-6.8%	0.7%	-4.7%	7.0%
Middle East / Africa	46.3	10.9	-14.7%	-10.7%	-13.8%	-8.2%
Germany	738.9	160.9	-5.0%	10.4%	0.0%	11.3%
Italy	226.8	49.0	-18.4%	-1.2%	-14.2%	-0.6%
Switzerland	282.5	66.5	-3.7%	3.1%	-3.7%	2.9%
Benelux	204.0	51.6	-7.4%	2.6%	-2.7%	3.8%
Austria	139.6	30.9	-9.7%	-4.9%	-5.0%	-3.7%
Central- / Eastern Europe	148.3	33.9	-28.7%	-14.4%	-18.5%	-10.4%
UK / Ireland	46.7	10.2	-25.5%	2.0%	-11.8%	12.0%
Nordic Region	95.8	25.1	-21.2%	-5.3%	-13.6%	-6.4%
France	94.4	23.4	-2.8%	21.2%	2.2%	22.3%
Iberian Peninsula	28.8	6.4	-29.4%	-13.5%	-25.7%	-12.2%

Detailed information of sales evolution – Product lines

Product lines	Sales in Mio. CHF		Variance to PY (in CHF)		Variance to PY (curr.adj.)	
	FY 2009	Q4 2009	FY 2009	Q4 2009	FY 2009	Q4 2009
TOTAL	2'181.2	501.2	-11.2%	1.3%	-6.5%	3.0%
Sanitary Systems	1'250.1	287.1	-9.1%	5.4%	-4.3%	7.8%
Piping Systems	931.1	214.1	-13.8%	-3.9%	-9.2%	-2.8%
Installation Systems	802.1	181.5	-8.9%	10.4%	-3.3%	12.2%
Cisterns and Mechanisms	223.9	54.1	-9.9%	1.9%	-5.8%	3.6%
Faucets and Flushing Systems	131.6	30.5	-9.6%	-9.2%	-7.7%	-2.1%
Waste Fittings and Traps	92.5	21.0	-7.9%	-0.9%	-4.9%	0.0%
Building Drainage Systems	312.7	69.0	-11.9%	-2.8%	-8.2%	-1.1%
Supply Systems	618.4	145.1	-14.7%	-4.4%	-9.7%	-3.6%